



Sage 100cloud

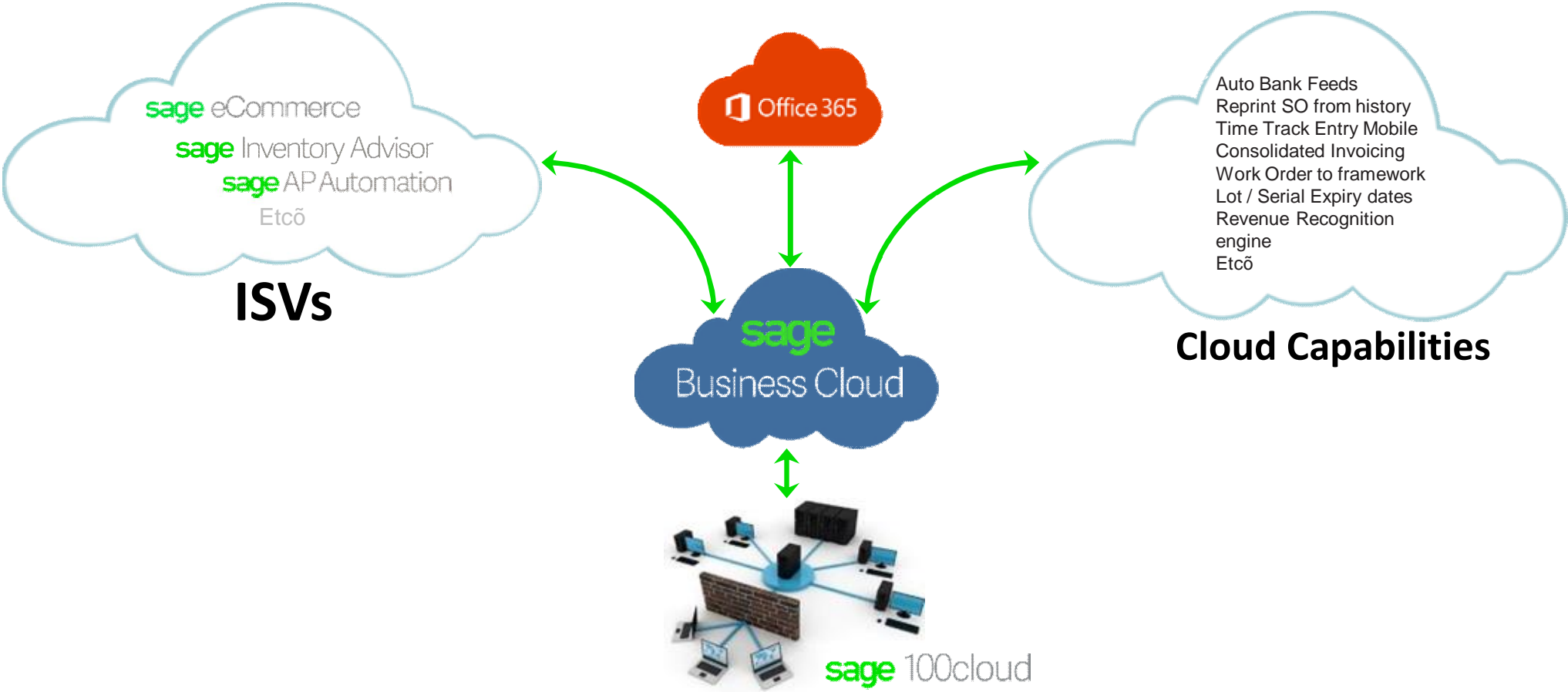
The Road Ahead
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Our cloud connected strategy















Cloud connected = Added value

Available Today

- Sage Sales Tax
-  Sage Payment Solutions (now Paya)
-  Sage Payroll Services
-  Direct Deposit
-  SIA Basics
-  DSD / ScanForce Multi-Bin Basics
-  100cloud Manufacturing
-  AP Automation
-  Mobile Counts for Bar Code
-  Mobile Sales for Bar Code
-  Payroll 2018.x


Coming Soon

-  Budgeting & Planning Web Tools
-  Automated Bank Feeds
-  Office 365 Contacts
-  Reprint SO from History
-  Time Track Entry
-  Sage eCommerce
-  Office 365 Bots
-  Consolidated Invoicing
-  Paperless Office 365
-  International Addresses
-  Lot/Serial Expiration Dates
-  Revenue Recognition Engine

Office 365 Opportunity with Sage

- “ Trusted IT resource
- “ “Sell the house”
- “ As a Sage reseller, we manage the billing and collections
- “ Margin and tier direct from Microsoft
- “ Install apps on up to 5 devices
- “ Security and collaboration

Always have the latest versions of:



Word Excel PowerPoint Outlook SharePoint OneDrive OneNote Publisher (PC only) Skype for Business Access (PC only)

- Capture your ideas however you work best—using a keyboard, pen, or a touchscreen.
- Easily format information in Excel with tools that recognize your pattern and autocomplete data.
- Easily incorporate content from PDFs to create your own great-looking Word documents.
- Design customized marketing materials that fit your brand and customers.

Sage Contacts with Office 365

sage Customer
01-Avnet – Avnet Processing Corp

Overview History Comms Notes

Name: Tony Schultz
Phone: (414) 555-2635 Ext 1804
Website: www.avnet.com
Address: 3351 W. Kanonsha Powers Building Suite 100 Racine WI 53120

Customer Status: Active
Inactive Reason:
Last Payment Date: 03/12/20
Last Payment Amount: \$ 1,000.00
Highest Balance: \$ 7,377.37
Customer since: 11/2019
Date of Last Activity: 05/12/20

Organization: Avnet Processing Corp

\$5,000.00 USD Available credit

Account balance: \$0.00 USD
Credit limit: \$5,000.00 USD
Account status: Open
Credit position: Good

sage Customer
01-Avnet – Avnet Processing Corp

Overview History Comms Notes

Recent Sales Orders

Number	000015
Type	Standard
Ordered	05/18/2020
Ship/Expire	05/31/2020
Cust PO	Verbal
Ship To	1
Order Amt	7,896.10
Last Inv/Ord	

Recent Invoices

Date	5/31/2020
Ref	0300162
Details	
Amount	\$ 686.00 USD
O/S	\$ 686.00 USD
Date	5/28/2020
Ref	0300170
Details	
Amount	\$4,041.00 USD
O/S	\$4,041.00 USD
Date	5/21/2020
Ref	0100043
Details	
Amount	\$1,935.25 USD
O/S	\$ 935.25 USD
Date	4/30/2020
Ref	APR0002
Details	Fin Chg
Amount	\$ 44.12 USD
O/S	\$ 44.12 USD

Recent Payments

Date	5/21/2020
Ref	227805
Details	Inv 0000123
Amount	\$ 440.00
Date	5/01/2020
Ref	083245
Details	Inv 0100041
Amount	\$ 1,000.00
Date	5/15/2020
Ref	99-453
Details	Inv 0000102
Amount	\$ 565.00
Date	5/15/2020
Ref	99-453
Details	Inv 0000123
Amount	\$ 155.00

Recent Sales Orders

Number	0000153
Type	Backorder
Ordered	05/11/2020
Ship/Expire	05/13/2020
Cust PO	XX-890200
Ship To	
Order Amt	485.06
Last Inv/Ord	0000033

Recent Sales Orders

Number	0000171
Type	Standard
Ordered	05/7/2020
Ship/Expire	05/11/2020
Cust PO	
Ship To	
Order Amt	81.48
Last Inv/Ord	

Office 365

Own it?

- Check to ensure you own Business Premium edition
- Sage provisions the plug-in licensing

Need it?

- Available through your Sage Business Partner
- Sage provisions the plug-in licensing

12 Month Product Roadmap – Sage 100 and 100cloud

	December 2017 (2018.1)	March 2018 (2018.2)	June 2018 (2018.3)	September 2018 (2019.0)	December 2018 (2019.1)
Payroll & Payments	Desktop Payroll: Payroll 2.18.0	Desktop Payroll: Payroll 2.18.1	Desktop Payroll: Payroll 2.18.2	Desktop Payroll: Payroll 2.18.3	Desktop Payroll: Payroll 2.19.0
		Desktop Payroll: Timecard to framework	Desktop Payroll: Time Track Mobile App	Bank Integrations: Auto Bank Feeds – PLAID	
Connected ecosystem		Business Intelligence: Budgeting & Planning		BI: Global Search	Mobility: Shop Floor Entry
				eCommerce and POS: e-Commerce – XM Development	
Office 365		Cloud Data: Sage Contacts plug-in	Cloud Data: Bots	Cloud Data: Expense Management	Cloud Data: Paperless Office 365
Experience	Pain Points: Job Cost updates	Pain points: Reprint Orders from history	Onboarding: Customer Marketplace	Modernization: Work Order to framework	Onboarding: Account management
			Pain points: Consolidated Invoicing	UX Modernization: Paperless Office (In Product)	
Maintenance	Government compliance: Tax updates	Government compliance: Tax updates	Government compliance: Tax updates	GAAP compliance: Revenue recognition	Government compliance: Tax updates

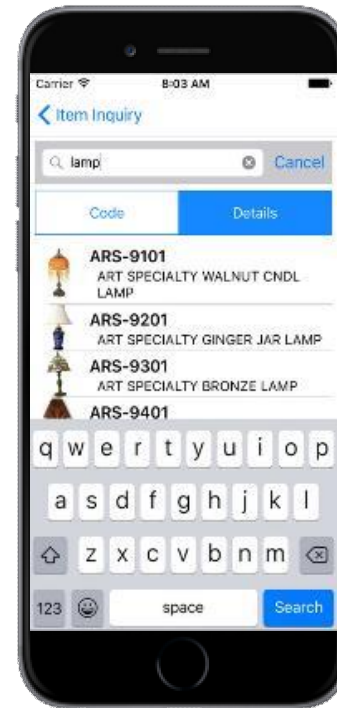
C Requires 100cloud subscription

Mobility for Bar Code

Mobile Counts

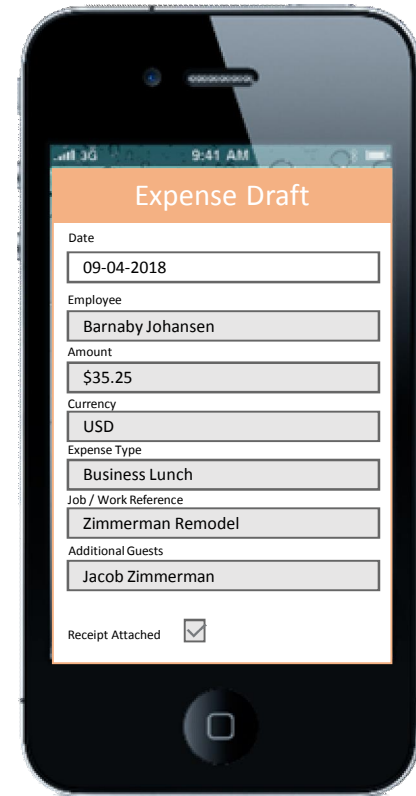
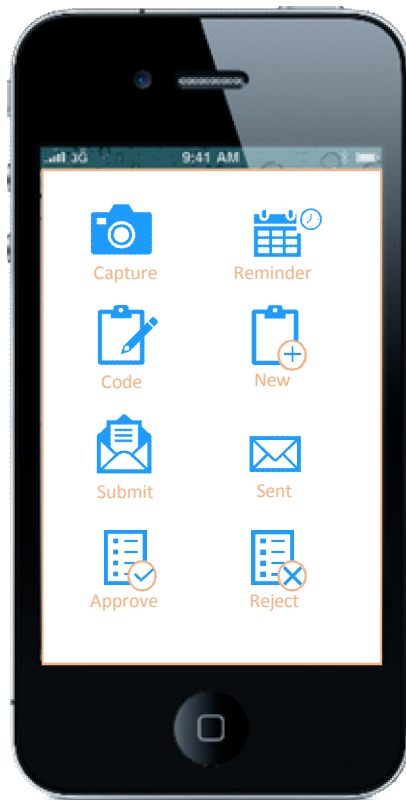


Mobile Sales



Benefits of Bar Code modernization

Expense Management



Cloud Data -- BOTS

Introducing ...

Pegg

