

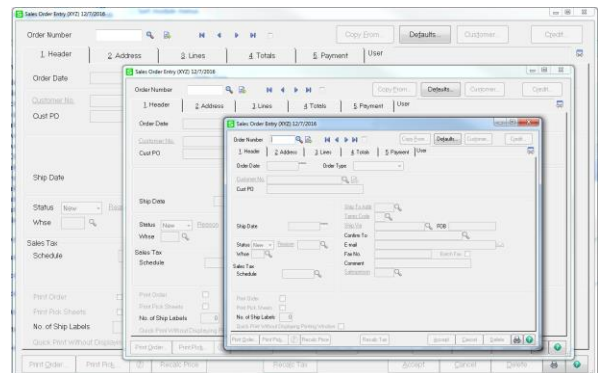


Which Features Benefit Your Business?

- Enhanced Auto Complete on lookups. Search criteria compared with all words not just the start of the record. Example: Drop down shows all Inventory Items that contain “battery”.
- Search for Empty Fields. Ex: Is Empty
- Cancel button available when printing reports.
- Calendar Window. Prior month and Next month buttons have been added.
- Larger font size on selected reports. Still using 6 pt font but it is 30 to 40 percent taller.
- Help option includes new links for support.
- Improved exporting to Excel for Bank Rec and Financial Reports.
- Integration with Sage Payment Solutions to accept ACH payments from customers.
 - Can process ACH payments through AR Invoice Data Entry, Cash Receipts Entry, Repetitive Invoice Entry, Sales Order Entry and SO Invoice Data Entry. Must have a Sage Payment Solutions setup to use this functionality.
 - ACH payments are submitted to Sage as part of the journal update process. They cannot be processed individually.
- For Level 3 credit card processing, commodity codes can be added to get better processing rates.
 - Commodity Code Maintenance has been added to the Common Information Setup menu.
 - A Commodity Code field has been added to the main tab in Miscellaneous Item Maintenance and the Additional tab in Item Maintenance.

What is Sage 100c and do I need it?

- Sage 100c is a “Subscription” based plan. If you stop paying the subscription fee which includes Sage Business Care, then the software goes into read only mode.
- As of January 1, 2017, Sage is only selling Sage 100c and only via a “subscription” plan.
- You can choose to pay the “subscription” fee on an annual basis which is about 10% less than choosing the monthly payment plan.
- Features only available in Sage 100c include
 - Modernized Launcher
 - Scaleable Screen Size with Larger Fonts (shown)
 - Auto Fill Lookup Search
 - Sage 100c Manufacturing (Job Ops)
 - Multi-bin (2017)
 - AP Automation (2017)
 - eInvoicing (2017)



To Do

- Circle the bullet point next to the features you would like to have us install, setup and provide training on.
- Return to Competitive Strategies via E-mail info@comstrategies.com or call us at (920) 993-1077.

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