



Which Features Benefit Your Business?

Improved User Experience

- Autocomplete
 - When typing in the customer number, vendor number or item number, a list of records matching the entry appears. This makes it easier to select a record from the list.
- “Invoice List” flashlight lookup
 - An “Invoice List” flashlight button is now available in Accounts Payable Invoice Data Entry, Repetitive Invoice Entry and Accounts Receivable Repetitive Invoice Entry. This makes it easier to find invoices already entered.
- Keep Print Window Open
 - Reports added to the Custom Reports menu now have the “Keep Window Open After Print or Preview” checkboxes. This allows you to run the same report over without having to reselect the report.
- Grid Search Default
 - When using the Quick Row search in data entry grids, the search now defaults to the first column of data such as Customer Number instead of searching by row number.
- E-mail Address for Users
 - Add the e-mail address and job title to each person in User Maintenance.

Payroll Enhancements

- Added an Employer Medical Assistance Contribution field.
- Ability to report instead of select up to 16 Box 12 codes when filing W-2's.
- Better display of Form IDs and Form descriptions in Federal eFiling and Reporting.

Sage Intelligence

- New Profitability Dashboard to see at a glance the profitability of customers, products and salespeople.
- Installs automatically with version 2014.
- Compatible with 32-bit and 64 bits versions of Microsoft Excel 2007, 2010 and 2013.
- Report Designer Add-in to create custom financial reports in Excel is installed by default. There is an extra charge for the Add-in.
- A new monthly subscription plan is available for unlimited users of report manager and report viewer. Includes Connector module needed to do multiple company reporting.

Sage CRM

- Connect salespeople to Sage 100 ERP and CRM data via new iPhone app called Sage CRM Sales Lite or Windows 8 application called Sage CRM Sales Tracker.



Sage Data Cloud & Sage Mobile Apps

Connect your business through the Sage Data Cloud.

- The Sage Data Cloud allows your company to connect your on-premises Sage 100 ERP system to the cloud, allowing you to take advantage of new web and mobile solutions that quickly and easily expand your Sage system.
- The Sage Data Cloud is part of Sage Business Care and includes a free connector and unlimited data storage. Each new web and mobile solution has a monthly per user subscription fee.
- www.SageMobileApps.com

Sage Billing & Payment

- Send electronic invoices with click-to-pay features.
- Gives customers 24/7 online access to pay their invoices.
- Real time stats like sent, opened and paid.

Sage Mobile Sales

- Tablet app that empowers field salespeople to take orders and increase sales.
- Catalog to present the product portfolio with real-time inventory visibility.
- Email quotes and orders while onsite.
- Take payment while onsite or process it on account.

Sage Mobile Service

- Empowers field technicians to deliver great customer service.
- Schedule work orders and technicians.
- Access current work orders and customer's history on an iPhone or iPad.
- Take before and after photos, collect customer signoff, process payment while onsite.
- Dispatchers use the service automation portal to see up-to-date status on each job.

Sage Inventory Advisor

- Cloud solution that helps companies reduce stock outs, excess inventory and working capital.
- Connects to Sage 100 ERP data to deliver inventory reports, forecasts and target fill rates.
- Downloads Sage 100 ERP data at night and delivers web based reports in the morning.
- www.SageInventoryAdvisor.com

To Do

- Circle the bullet point next to the features you would like to have us install, setup and provide training on.
- Return to Competitive Strategies via E-mail info@comstrategies.com
- We can also be reached at (920) 993-1077.

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